

Can't find

the right IT people - but
can't afford the wrong
ones?



**Hiring. Training. Losing. Repeat.
Got a Plan B?**

**WHAT IF
THERE WAS
A SMARTER
WAY TO
MANAGE
YOU IT
SUPPORT?**

Demstar PartnerCare IT support services offers a flexible and powerful way to fit your business needs. Whether you want to strengthen your internal IT team (co-managed) or looking for an outsourcing (managed) IT Service Partner we've got you covered!

Through **Demstar PartnerCare**, our support team can provide you with enterprise-level expertise, rock-solid reliability and round-the-clock protection at a predictable cost!

Demstar PartnerCare is here to support your journey with reliable, proactive, and future-ready IT support services. You choose the model that fits your business best and we make sure your IT runs smarter, safer, and smoother!

Business Can **Be Simple.**

demstar >

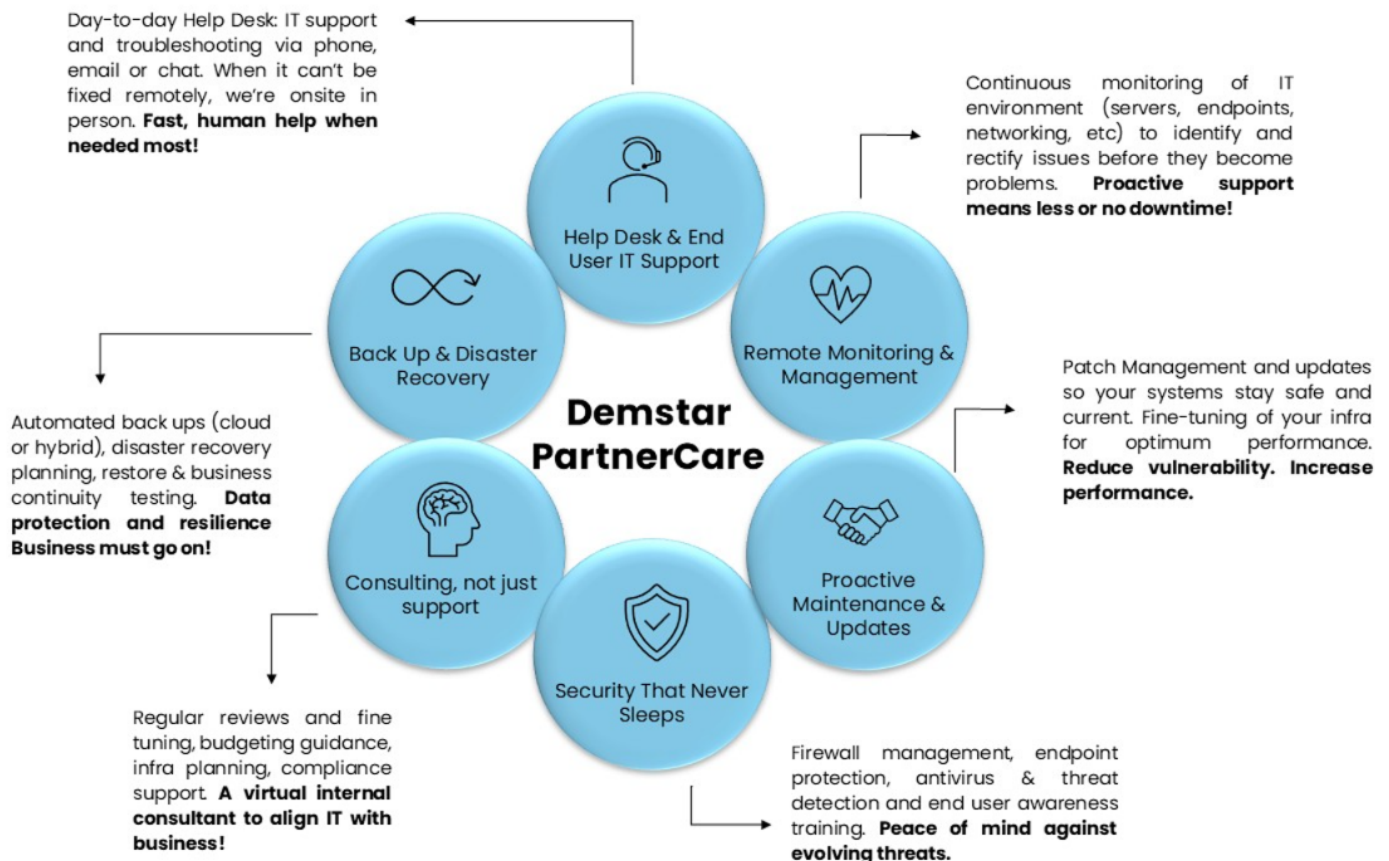
> Why relying only on internal IT support could be challenging:

- Finding the right people is hard and getting harder
- Skilled professionals are scarce
- They're expensive to attract and hard to retain
- When they leave, continuity and systems suffer
- One person can't possibly do it all in today's digital world

> That's exactly what Demstar PartnerCare IT Services deliver:

- Always-on 24/7 monitoring & support
- Proactive & Preventive approach to IT issues before business impact
- On demand access to a Team with a wide range of expertise
- Fill gaps, extend coverage or offload routine tasks from your internal staff
- Access to advanced, enterprise level tools and expertise
- Ensure collaborative strategic IT planning and Business Continuity

a smarter way to manage IT support!



Business Can **Be Simple.**



Why Choosing Demstar PartnerCare make sense?

	In-House IT		Demstar PartnerCare	
			Co-Managed	Fully Managed
Cost	Variable & Higher		Shared, flexible, optimized	Fixed & Predictable
Availability	Business Hours, subject to holiday, sick-leave		Extended via partner support	Always on 24/7 support
Expertise	Generalist with limitations		Access to broader expertise	Team Diverse specializations
Problem Resolution	Inconsistent or Overwhelmed		Proactive + in-house collaboration	Fast, friendly & SLA based
Data Security	General Knowledge & Reactive		Strengthened by external best practices	Expertise & Tools Monitoring
Scalability	Rigit & time-consuming		Instantly scalable	Flexible, as per changing business needs
Business Continuity	Risk of resignation or burnout		Supported by partner coverage	Guaranteed coverage & continuity
Strategic Advisory	Limited time for IT planning		Enhanced with external input	Strategic review included

Let's talk about a **Smarter** way to manage your IT support!

For almost forty years, Demstar has stood as a reliable technology partner for businesses in Cyprus. Built on innovation, deep expertise, and relationships of trust, we provide high-value solutions and services that sustain business excellence through technology.

Business Can **Be Simple.**



PartnerCare

IT Support Services!



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Reach Out!

Let's have a 30min NO
commitment, discovery call?

Contact us **now** and we'll set
it up!



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